616.822.0983

Education

Michigan State University; East Lansing, Michigan

01/08 - 05/11

allisoncwickman@gmail.com

The Eli Broad College of Business

Undergraduate degree in Supply Chain Management, May 2011

Cumulative GPA: 3.47/4.0: Dean's List Member

Syracuse University; Syracuse, New York Cumulative GPA: 3.78/4.0; Dean's List Member 08/07 - 01/08

Work

Associate Trader, Tudor Pickering Holt & Co, Houston, Texas

06/12 - Present

- Responsible for trading energy based equities for institutional clients
- Monitor market movements, trading data, and news through the use of a Bloomberg terminal
- Cultivate relationships with clients by providing investment solutions and articulating firm ideas
- Collaborate with sales and research team to manage and increase client trading flow
- Maintain trading records and daily commission sheets
- Liaise with back and middle office to insure trades are properly booked and settled
- Series 7, Series 55, and Series 63 licensed

Contracting and Procurement Analyst, Shell Oil Company, Houston, Texas

06/11 - 06/12

- Support the development and implementation of contracting strategies associated with related subsea equipment categories
- Ensure the development and consistent application of prequalification, tendering, bid clarification, bid evaluation, and recommendation for contract award processes and procedures
- Responsible for managing complete sourcing process including: strategy development, commercial proposal evaluation and clarification, contract negotiation, contract execution, and contract management

Inventory Analyst Intern, Sears Holdings Corporation, Hoffman Estates, Illinois

05/10 - 08/10

- Created a process for item productive review with a high level of efficiency and accuracy
- Planned, managed, and maintained replenishment of merchandise items in the men's apparel division
- Achieved planned turnover and revenue growth within my given group
- Collaborated with team managers and division presidents to resolve tasks and improve level of work
- Recognized by management for superior performance

Office Assistant, Machinery Solutions Inc., Grand Rapids, Michigan

06/07 - 08/09

- Arranged logistics for loading, shipment, and unloading of machinery at customer facilities
- Interfaced with customers and suppliers to coordinate scheduling
- Entered all QuickBooks data for the company
- Sales prospecting and customer support

Honors and **Distinctions**

 Awarded the John Deere Scholarship acknowledging accomplishments and academic success 	07/10
- Developed winning Gexpro Services Case Study – Manufacturing plan and control	03/10
- Case competition victor; Supply Chain Application and Policy	05/11
- Competed on the Michigan State University women's varsity tennis team	01/08 - 02/10
- Played on the Syracuse University women's varsity tennis team after accepting a full athletic scholarship	07/07 - 01/08
- Received All-Academic Athletic Honors at Syracuse University	12/07
- Ranked among the top 100 junior tennis players in the nation	08/99 - 05/07
- Selected as Burger King's Athlete of the Week	04/07
- Represented Michigan in the Junior Olympics for tennis	08/06

Leadership Activities

- Member, Institute of Supply Management	08/08 - Present
- Member, MSU Supply Chain Management Association	08/08 - Present
- Member, Alpha Chi Omega Sorority	01/09 - Present
- Volunteer, Tudor Pickering Holt Holiday Video Committee	08/12 - 12/12
- Volunteer, Michigan State Supply Chain Management Career Fair Ambassador	01/11 - 02/11
- Captain, East Grand Rapids High School Varsity Tennis Team	08/06 - 01/07

References